

Jennifer Quintana

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Via Bajada 5,12,20
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EDUCATION

Cornell University, School of Hotel Administration, Ithaca, NY
Candidate for Bachelor of Science Degree, May 2009; Cumulative GPA: 3.74
Concentration: Corporate Finance; Concentration GPA: 4.0
Dean's List; Golden Key Honour Society

Cornell University, International Business Program, Ithaca, NY, Summer 2008
Seven-week, 12-credit certificate program designed to explore important international business issues

RELEVANT COURSES

Finance	Corporate Finance	Financial & Managerial Accounting
Statistics	International Marketing	International Financial Management
Micro- and Macro-economics	International Economics	Advanced Hospitality Accounting

EXPERIENCE

DEUTSCHE BANC ALEX. BROWN, New York, NY January-July 2008

Equity Research Analyst

- Assisted Senior Equity Research Analysts covering lodging, timeshare, and skiing industries
- Created Pricing Integrity Study to investigate yield management practices of fifteen hotel brands
- Performed research and wrote Initial Coverage reports on one vacation rental and three skiing companies
- Attended quarterly earnings conference calls and wrote FirstCall notes on companies' financial performance
- Updated an Economic Value Added (EVA) analysis of lodging C-Corps and lodging REITs
- Assisted in developing revenue and earnings models for vacation rental and three skiing companies

PRICELINE.COM, Stamford, CT Summer 2007

Financial Analyst

- Assisted Chief Financial Officer in creating business proposals for prospective airline partners
- Analyzed internal budgets and prepared summary reports for department heads
- Prepared monthly financial statements for firm and two sister companies
- Assisted Deloitte & Touche audit team in annual review of the organization
- Participated in company presentation at 2007 Information Industry Investor Conference in New York City

SMITH BARNEY INC., Ithaca, NY Summer 2006

Research Analyst

- Assisted Vice President with projects implementing Bloomberg and LexisNexis
- Researched and compiled data on securities to investigate their volatility trends
- Prepared portfolio, income, and cash flow analysis for clients
- Conducted daily presentations on current market conditions and evaluated potential effect on securities
- Analyzed growth trends and revenue streams for start-up high-tech enterprises

SKILLS & ACTIVITIES

Financial	Bloomberg, FactSet, FirstCall, EDGAR, NewsEdge, LexisNexis, Alpha Accounting System, Smith Barney Securities Database
Computer	Excel, PowerPoint, Word, Adobe InDesign
Languages	Fluent in Spanish and German; proficient in French
Eurosim 2004	Minister of Agriculture for Spain in seven-day Model European Community simulation held in offices of European Parliament in Brussels
Hotel Ezra Cornell	Function Manager for reception "Le Monde est Vous" at student-run hotel weekend